

# Maines gets fresh solutions from **RAYMOND**

For Maines Paper & Food Service, Inc., one of the leading and most honored independent food service distributors in the country, every day is ripe for improvement. So when it needed a partner to help it continuously achieve higher service levels, profitability and safety, while reducing time-consuming lift truck equipment management at all of its locations, it chose Raymond and our 100% integrated authorized sales and service network.

Driven by its relentless pursuit of perfection and accountability, Maines chose the superior ergonomics and reliability of our *Reach-Fork*® trucks, *Swing-Reach*® trucks, orderpickers, counterbalanced trucks and pallet trucks, and our comprehensive fixed-price maintenance program for precision budgeting.

The results: more than 50,000,000 cases moved annually with 10% fewer accidents, 99% uptime, and higher efficiencies at every point. Better, smarter and faster. That's how Raymond goes above and beyond.



*"Raymond is more than a truck, it's a real partner."*

**Pat DeOrdio**  
Vice President of Operations  
Maines Paper & Food Service, Inc.  
[www.maines.net](http://www.maines.net)



8000 Series  
Pallet Truck

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